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The new marketing man George Wright came in to the office of Blendtec in Utah and there was sawdust all over the floor.



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### He goes to a new colleague

"Why is this here?"

His colleague replies...



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"Every Monday the CEO likes to take a few blenders and see if he can break them. Bits of wood. Golf balls, marbles, Bic lighters. That sort of thing"



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## George saw this as a huge opportunity.

A viral opportunity.



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# Two things again that don't go together.



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And so for \$50....
yes,
you heard it right,
\$50 not \$50,000
or \$500,000
a campaign was
created...

"will it blend"



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Over 100 million views. And the awkward guy in the videos.

Yep, you got it, that's the CEO.



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# And people shared it because it made them smile and it put them in the know.



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Now... nobody is saying that all the other blenders cannot do this... they probably can



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Blendtec blenders as reported by their team saw an increase of 700% in sales.



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### View the link to the video in the comments.

